

HALSTEAD PROPERTY®

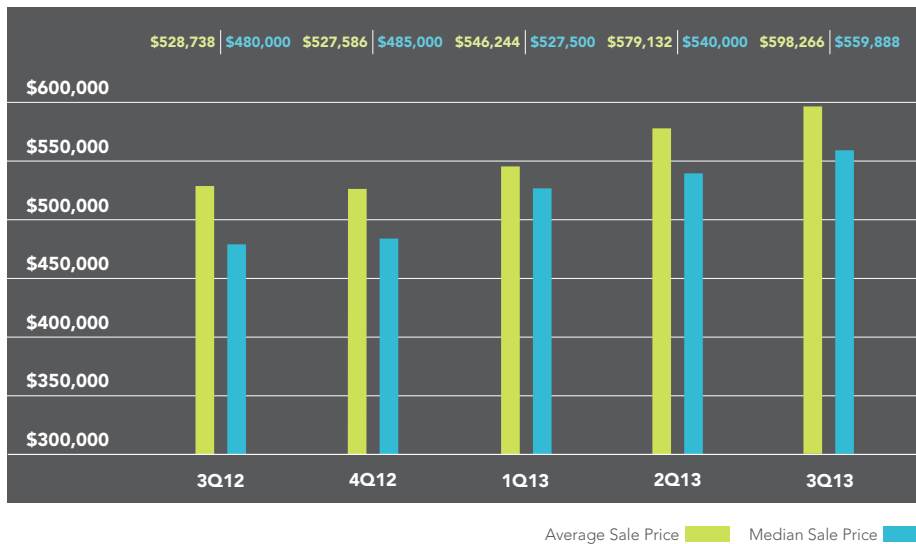
THIRD QUARTER 2013 HOBOKEN/DOWNTOWN JERSEY CITY MARKET REPORT



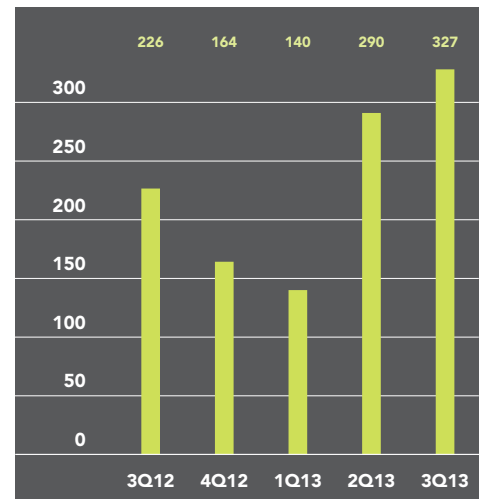
HOBOKEN ALL APARTMENTS

Apartments in Hoboken sold for an average of \$598,266 during the third quarter of 2013, 13% more than a year ago. At \$559,888, the median price increased 17% during this time. The number of sales jumped 45% over the past year, while apartments spent an average of 32 days on the market, a decrease of 37% compared to a year ago.

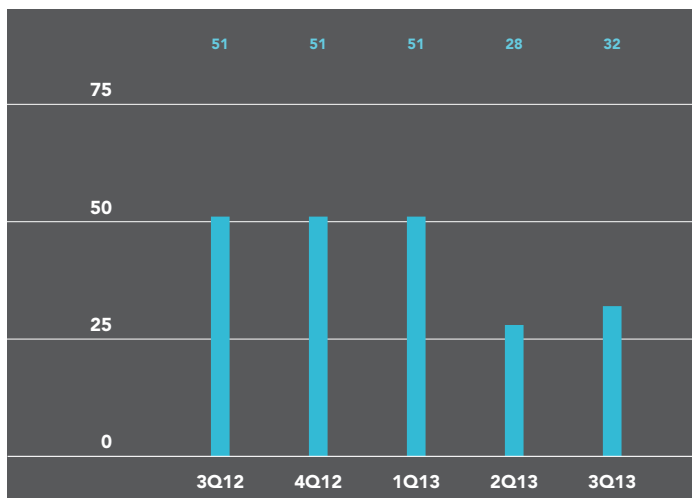
AVERAGE AND MEDIAN SALE PRICE



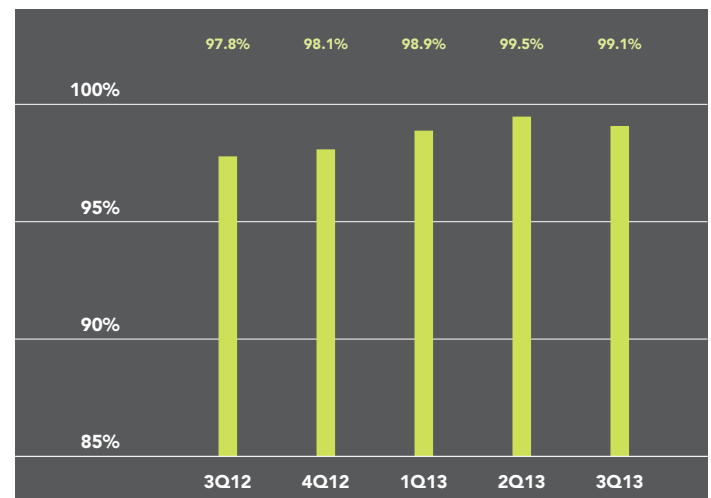
NUMBER OF SALES



TIME ON THE MARKET



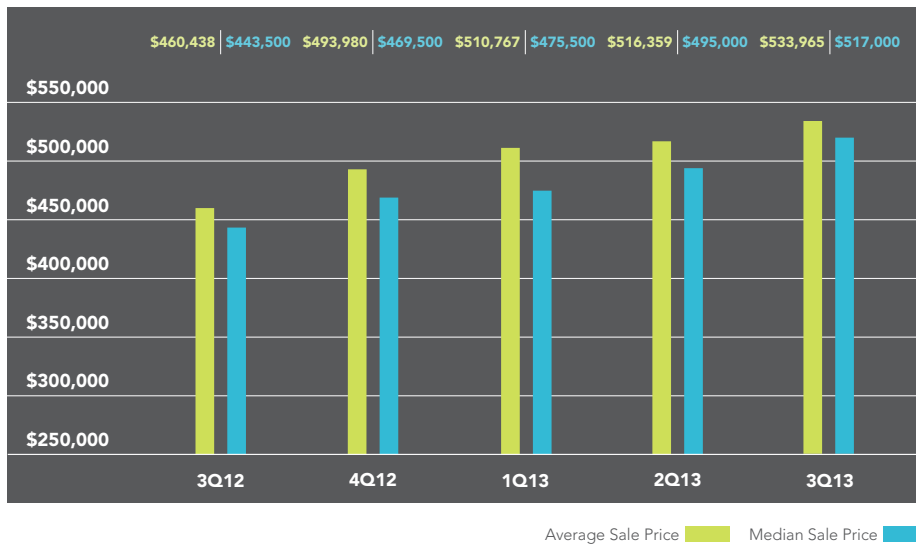
ASKING VS. SELLING PRICE



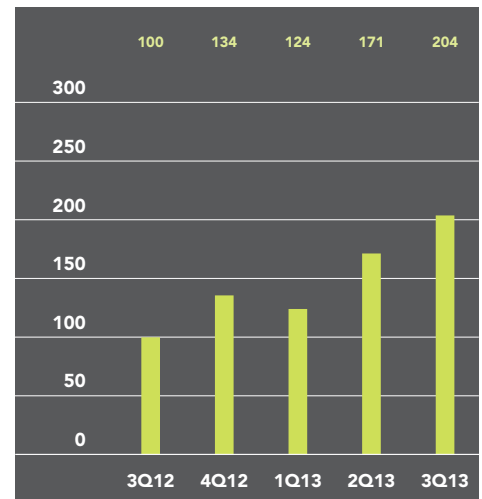
DOWNTOWN JERSEY CITY ALL APARTMENTS

The average price for an apartment in Downtown Jersey City reached \$533,965, an increase of 16% from the third quarter of 2012. The median price rose 17% compared to a year ago to \$517,000. The number of sales more than doubled from a year ago, as 204 apartments were sold. Apartments spent 25% less time on the market than a year ago, at an average of 43 days.

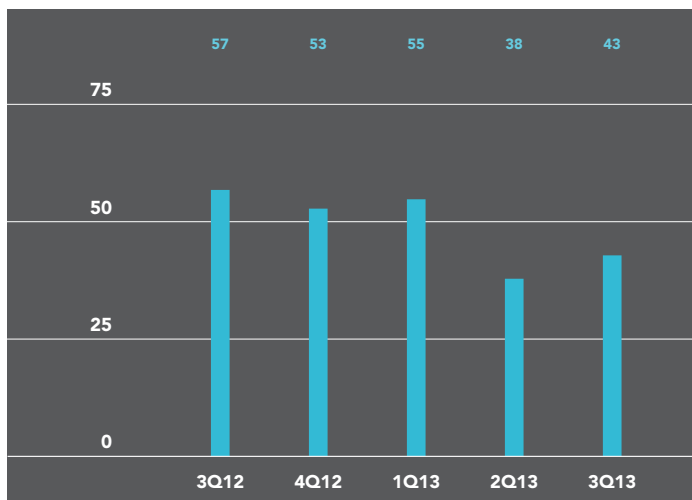
AVERAGE AND MEDIAN SALE PRICE



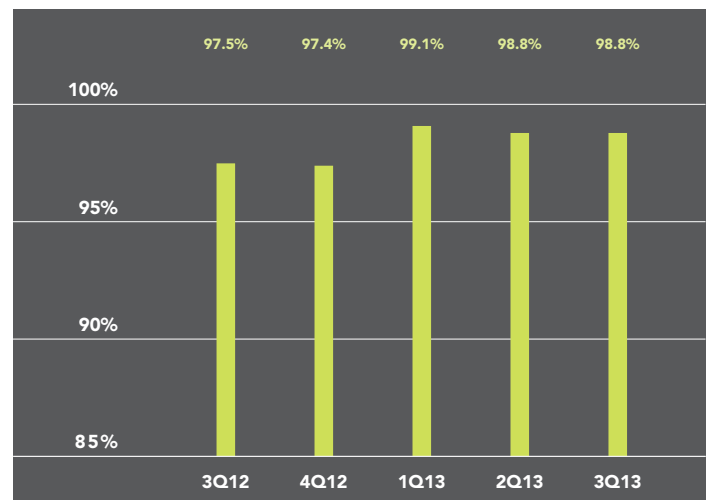
NUMBER OF SALES



TIME ON THE MARKET



ASKING VS. SELLING PRICE



Metro New Jersey
79 Hudson Street
Hoboken, NJ 07030
201.478.6700

Park Avenue
499 Park Avenue
New York, NY 10022
212.734.0010

SoHo
451 West Broadway
New York, NY 10012
212.381.4200

Riverdale
3531 Johnson Avenue
Riverdale, NY 10463
718.878.1700

East Hampton
3 North Main Street
East Hampton, NY 11937
631.324.6100

Southampton
31 Main Street
Southampton, NY 11968
631.283.2883

Darien
671 Boston Post Road
Darien, CT 06820
203.655.1418

East Side
770 Lexington Avenue
New York, NY 10065
212.317.7800

Harlem
175 Lenox Avenue
New York, NY 10026
212.381.2570

Riverdale Mosholu
5626 Mosholu Avenue
Riverdale, NY 10471
718.549.4116

Cobble Hill
162 Court Street
Brooklyn, NY 11201
718.613.2020

Commercial Sales
770 Lexington Avenue
New York, NY 10065
212.381.3208

New Canaan
183 Elm Street
New Canaan, CT 06840
203.966.7800

Greenwich
75 Holly Hill Lane
Greenwich, CT 06830
203.869.8100

West Side
408 Columbus Avenue
New York, NY 10024
212.769.3000

Washington Heights
819 West 187th Street
New York, NY 10033
212.928.3805

Brooklyn Heights
150 Montague Street
Brooklyn, NY 11201
718.613.2000

Boerum Hill
495 Atlantic Avenue
Brooklyn, NY 11217
718.613.2090

Global Services
770 Lexington Avenue
New York, NY 10065
800.765.2692 x6521

Westport
379 Post Road East
Westport, CT 06880
203.221.0666

Wilton
21 River Road
Wilton, CT 06897
203.762.8118

Village
831 Broadway
New York, NY 10003
212.253.6500

Hudson Valley
526 Warren Street
Hudson, NY 12534
518.828.0181

Park Slope
76 Seventh Avenue
Brooklyn, NY 11217
718.399.2222

244 Fifth Avenue
Brooklyn, NY 11215
718.622.9300

Development Marketing
831 Broadway
New York, NY 10003
212.253.9300

Rowayton
140 Rowayton Avenue
Rowayton, CT 06853
203.655.1418

Stamford
1099 High Ridge Road
Stamford, CT 06905
203.329.8801

Prepared by Alan Tsang, Senior Analyst, Halstead Property, LLC. Data is sourced from the Hudson County MLS.

Cover Property: Web# 8803112

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